

SDS for Resellers

A growing opportunity

Industry analysts at Gartner Group offer a sobering statistic: 50% of all data recovery attempts fail because of the many complex and uncontrollable variables involved in standard recovery processes. Can your customers afford to lose 50% of their data because they're using outdated systems?

Simplified security for your customers

Interxion Secure Data Service (SDS) is a cost-effective, cloud-based backup solution that is simple, flexible, secure and scalable. It enables organisations of all sizes and levels of technological sophistication to instantly back up, manage and recover their mission-critical data using an Interxion data centre vault. And this leading-edge solution is available on a reseller basis to Interxion's ISP customers.

Designed for resale

The service was developed with the reseller in mind, putting you in control. You can easily create new accounts, monitor and troubleshoot any issues your customers might have as well as view their usage patterns. And SDS is easy to provision, with straightforward scheduling and billing capabilities.

Part of your package

And the service can be sold in a number of ways. You choose whether it is stand-alone or part of a package. And you choose whether to manage setup and scheduling yourself, or leave it up to your customers.

Resellers receive

- Web-based account management and customer monitoring tools
- Software for customer setup
- Technical and commercial training
- Implementation guides and user manuals
- Presentations, FAQs and contract templates.
- 24x7 access to our European Customer Service Centre
- A range of guaranteed SLAs
- Complimentary free trials for customers

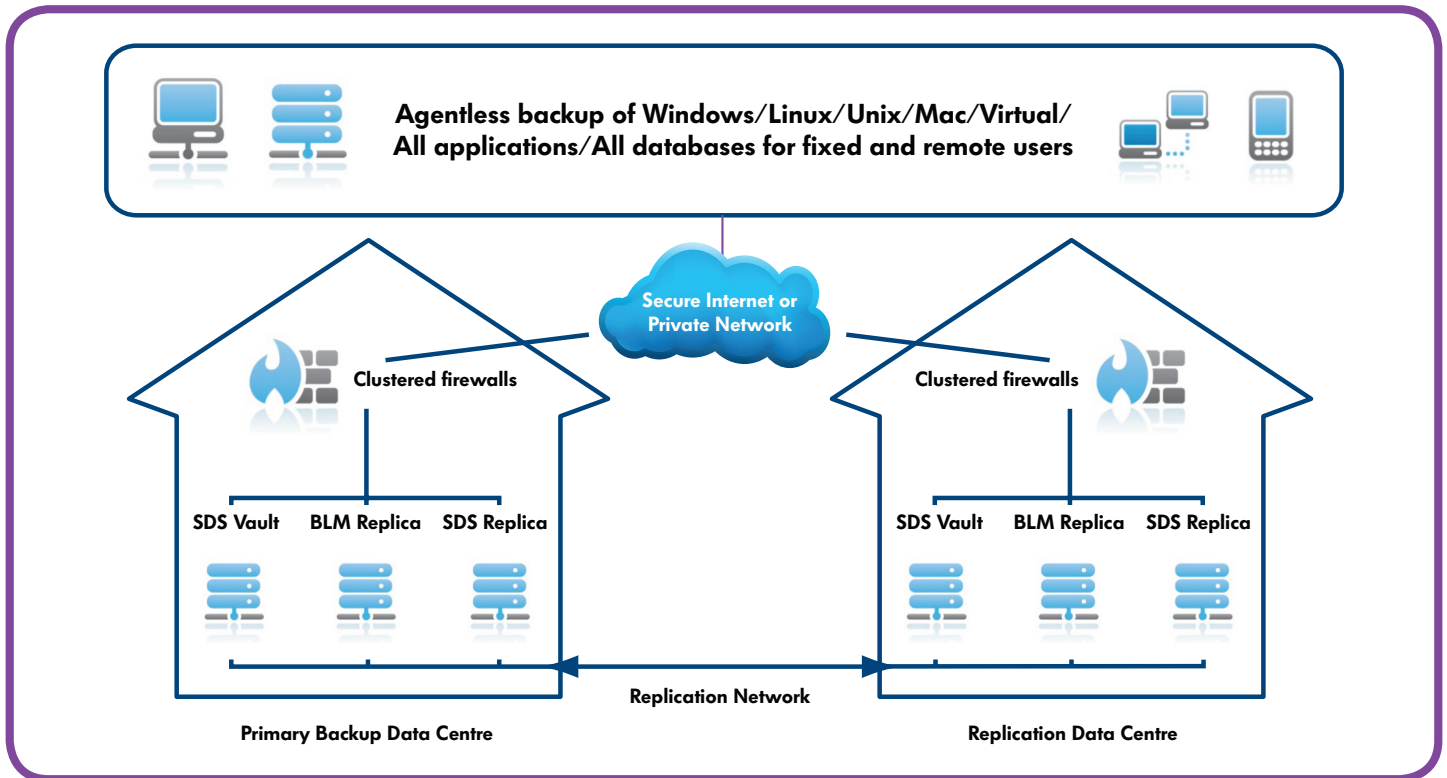
Productive partnership

As an Interxion partner, you can, of course, set your own pricing structure and can easily package SDS with any of your other products and services. Interxion provides complete customer training for the operation and marketing of SDS. We will also support you fully with user forums, training and individual quarterly review sessions.

Low risk, large market

You can start offering SDS to your customers within days without up-front capital investment and even offer them free trials at no cost. This creates a low-risk opportunity for entering the fast-growing backup and restore market with a leading-edge solution.

SDS for Resellers



Service levels

	Basic	Standard	Advanced
Vault Availability SLA	99.80%	99.90%	99.99%
Agentless Backup of file and print data	✓	✓	✓
Hot database backups	✓	✓	✓
DS-Recovery Tools (message level email backups)		✓	✓
Local Storage (store latest version locally, speeding up restores)		✓	✓
Backup Lifecycle Management (BLM, used for long-term backup archives)		✓	✓
Data replicated to secondary data centre		✓	✓
Guarantee against data loss			✓

Accreditations & Associations

Uptime Institute™

Cofounder EMEA Chapter, Uptime Institute



ISO 27001
IS 537141

BS 25999
BSMS 560099

ISO 27001 and BS25999-
accredited Information
Security Management &
Business Continuity Systems.

Contact us

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SDS is based on the latest version of Asigra's industry-leading agentless cloud backup solution, currently deployed by more than 100,000 sites globally.