

IXX IT-Partner Chooses Secure Solution

When IXX wanted to extend its range of IT solutions to include online backup, they chose Interxion's Secure Data Service.

The Challenge

“As a company, we focus heavily on security, whether it's building secure systems or ensuring safe data management. Online backup fits well into our portfolio as we regularly develop recovery plans and work through 'worst possible' scenarios for customers,” said Martin Envall, IXX Hosting Manager.

IXX had tried several different backup systems - but without being 100 percent convinced.

The Solution

After a thorough review of the market, IXX chose to resell Interxion's Secure Data Service (SDS) solution. They were persuaded by a mixture of factors: solution architecture was key; the simplicity of the licensing structure; and the fact that SDS is disk-based, which makes recovery quick and easy.

“This disk-based system means we can quickly recover customer hard drives and turn them back on if something happens,” said Martin Envall. “Also the SDS pricing model suits us very well as charges are per Gigabyte of data instead of per database or server. As the cost is determined by the actual amount of data that is protected, it's easier for us and our customers to keep track of costs.”

The service involves simply installing a backup client on a customer server. This generates data backups which are compressed, encrypted and sent via the Internet to Interxion's data vaults in London and Amsterdam.

“The requirement for online backup just gets bigger and bigger. In the past customers had concerns about putting data in the hands of a third party, but now there is a recognition that if you can outsource other data operations you can also outsource the backup.”

SDS allows customers to restore individual mailboxes and emails. Backups can be configured easily and scheduled to suit, and new backups or restores can be started in minutes.

“For a reseller, it's important to know that our service provider has a professional approach to their product and that they know it from the ground up,” said Martin Envall. “We have always known and respected the level of expertise at Interxion and, in SDS, we have a secure, tried and tested solution that addresses a growing market need.”



What IXX IT-Partner does...

Founded in 1985, IXX IT-partner AB is an innovative knowledge company that delivers total IT solutions for a wide range of customers. Services include development and integration of IT systems, consultancy, operations and network monitoring, hosting and unified communications. IXX's strategy is to take responsibility for the total customer IT environment, which involves needs analysis and architecture followed by implementation, support and service.

www.ixx.se

What Interxion delivered...

- Resilient SDS backup solution with replication to ensure extra security
- Offsite storage via existing Internet connections
- Easy set up and minimum human intervention
- Usable by laptop for staff on the move
- Backup and restore of complete network servers, PC hard drives, databases, files or individual emails
- Live application backup capability (Exchange and SQL, etc.)
- Short backup window
- High level security protocol (128/256 encryption) with customer key protection
- Simple licensing and billing model

About Us

Interxion is a leading European operator of carrier-neutral data centres and managed services. We serve our customers from 28 facilities located in 13 cities across 11 European countries.

Every Interxion data centre meets the most stringent industry requirements, offering the highest levels of security, power availability and energy efficiency.

Interxion's customer community also has access to 18 major European Internet exchanges and over 350 carriers/ISPs giving exceptionally convenient, cost-effective and reliable connectivity.

Our Customers

Over 1,100 organisations, ranging from global carriers and ISPs to leading FMCG and financial services firms house their mission-critical infrastructure with Interxion, including:

- Akamai
- BT
- Cable & Wireless
- Coca Cola
- Fortis
- HP
- IBM
- Level3
- Nasdaq OMX
- Real Networks
- RTL Interactive
- Sage Software
- Siemens
- SunGard

Quality of Service

Over and above expert local staff, Interxion provides a unique European Customer Service Centre (ECSC) that monitors customer security and systems 24x7 and provides quick-response support in five languages.

Following a rigorous independent assessment process, Interxion has been awarded ISO 27001 for Information Security Management Systems and Business Continuity.

Contact Us

To find out more about our facilities, and our full range of services and solutions, please contact us with your requirements:

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Accreditations & Associations

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ISO 27001 and BS25999-
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Security Management &
Business Continuity Systems



Contributor, EC Joint
Research Centre on
Sustainability



Patron of the European
Internet Exchange
Association

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