

SUPPORTING THE SUCCESS OF SEDMI ODJEL



Challenge

- To house customer's infrastructure in a local, secure and highly connected location

Solution

- Infrastructure collocated at Interxion's Vienna data centre
- ISO 27001-certified information management system
- Multiple physical security layers and 24-hour security support with controlled access 24/7
- A neutral, non-competitive data centre environment

Result

- Ability to scale and reconfigure space at any time needed
- Easy expansion of Sedmi Odjel's presence in CEE

Sedmi Odjel, a leading, fast-growing managed service provider in Croatia, needed a local data centre in Austria to provide best-in-class services for its local customers. It opted to collocate at Interxion's Vienna facility. "We have already made great experiences with Interxion", says Marin Vidaković (CEO), Sedmi Odjel. "That's why we turned to Interxion to support our business in Austria, as well."

The Challenge

Sedmi Odjel d.o.o. was founded in 2010. Its core business is providing leasing and IT infrastructure management. Their range of services includes: Managed Services, such as Operations, Management and Consulting; Infrastructure-as-a-Service, including Private and Hybrid Cloud as well as Storage-as-a-Service and Backup-as-a-Service. Along its eight years journey, the company has grown from a small startup to a large and respectable company delivering highly professional services to businesses across the globe.

For their Austrian subsidiary Sedmi Odjel needed a data centre operator offering onward connectivity in a well-managed hosting facility. Above all, it sought the security of a partner capable of matching the scale of its own growth plans, giving the reassurance that it could meet all commitments to its customers into the future. As a company focused on providing security and backup services Sedmi Odjel, moreover, places great value on information security. In order to handle their customers' high security standards, the company has been certified to ISO27001 – the best-known standard for an information security management system (ISMS). It was therefore of primary importance that Sedmi Odjel's data centre operator meets the same requirements.

About Sedmi Odjel

Formed in 2010, Sedmi Odjel is a leading, fast-growing managed services provider, delivering highly professional services to companies across the globe. Security, together with a high degree of confidence, experience and flexibility are Sedmi Odjel's main advantages over competitors.

For more information, please visit the Austrian subsidiary page at: www.heptabit.at and international page at: www.heptabit.com

About Interxion

Interxion (NYSE: INXN) is a leading provider of carrier and cloud-neutral colocation data centre services in Europe, serving a wide range of customers through over 45 data centres in 11 European countries. Interxion's uniformly designed, energy efficient data centres offer customers extensive security and uptime for their mission-critical applications. With over 700 connectivity providers, 21 European Internet exchanges, and most leading cloud and digital media platforms across its footprint, Interxion has created connectivity, cloud, content and finance hubs that foster growing customer communities of interest.

For more information, please visit www.interxion.at

The Solution

Sedmi Odjel decided on colocating at Interxion's Vienna facility. It was quicker to organize than building its own data centre and freed the company from concerns about sizing and scalability. Furthermore, Interxion's data centre provides multi-layered security and meets recognized international standards for information security management systems (BSI ISO 27001) and business continuity management (BSI ISO 22301) – factors companies count on when they choose Sedmi Odjel to host their IT infrastructures, allowing them to focus on their primary business.

“We expect our partners to provide a high level of quality and performance. Therefore, only the best is good enough for us and our customers. Being a leader in the data centre environment, Interxion meets all of our requirements for availability, security and connectivity – and, additionally, provides a future-proof and energy-efficient infrastructure. Plus: the Vienna facility is a gateway to Central and Eastern Europe, which allows us to tap into new markets in the future”, says Marin Vidaković (CEO), Sedmi Odjel.

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Marin Vidaković
CEO, Sedmi Odjel



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Gründungsmitglied: Uptime Institute EMEA chapter. Gründungsmitglied: European Data Centre Association.
Mitglied: European Internet Exchange Association. Mitglied: The Green Grid, aktiv im Technical Committee und im Advisory Council. Mitglied: Gemeinsamer Forschungsausschuss der Europäischen Kommission zur Nachhaltigkeit.
Mitglied: EuroCloud.

Alle europäischen Geschäftsbereiche von Interxion entsprechen dem international anerkannten ISO/IEC-27001-Zertifikat für Informationssicherheits-Management-Systeme und dem ISO22301-Zertifikat für Business-Continuity-Management.
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