



Case study

CANCER RESEARCH UK ACHIEVES INNOVATION AND FLEXIBILITY WITH INTERXION



“ After an in-depth market analysis, it quickly became clear that Interxion was still best in class. They offered the best selection of national and international carriers, the best technical specifications, the best references and excellent know-how.

Christian Schöll
Project Manager

Cancer Research UK needed a data centre operator offering a flexible and scalable service, high levels of security and value for money. By running all of their primary systems from our London data centre campus, Interxion now plays a key role in enabling the charity to continue their important work.

The Challenge

Due to an office move, Cancer Research UK needed to move its data centre out of its existing premises. The company wanted to find a data centre partner who could deliver a central London location for easy access by the charity's retained workforce, as well as the economies of a colocation set-up, where the cost of security and data centre technology is shared with the colocation partner. It was also important that they could be flexible enough to allow Cancer Research UK to complete the virtualisation programme that was underway at the time.

The Solution

Cancer Research UK chose to move into Interxion's City of London data centre campus, just a stone's throw from its new offices in Angel. "Moving our infrastructure to Interxion was part of a bigger programme that involved consolidating eight offices into one and moving to a new thin client environment. The Interxion team worked with us to establish the sequence and scheduling of the move, and were more than happy to provide out of hours support to deliver our objectives," commented Mary Hensher, IT Director at Cancer Research UK.

Cancer Research UK now runs all its primary systems, including CRM systems, finance systems and Citrix virtualised desktops from Interxion London.

About Cancer Research

Cancer Research UK leads pioneering, life-saving research and its long-term ambition is to bring forward the day when all cancers are cured. Cancer Research UK is the only charity dedicated to fighting all cancers (over 200).

www.cancerresearchuk.org

About Interxion

Interxion (NYSE: INXN) is a leading provider of carrier and cloud-neutral colocation data centre services in Europe, serving a wide range of customers through over 45 data centres in 11 European countries. Interxion's uniformly designed, energy efficient data centres offer customers extensive security and uptime for their mission-critical applications. With over 700 connectivity providers, 21 European Internet exchanges, and most leading cloud and digital media platforms across its footprint, Interxion has created connectivity, cloud, content and finance hubs that foster growing customer communities of interest.

For more information, please visit www.interxion.com

The Benefits

Finding a supplier who could provide innovative solutions to challenges was crucial for Cancer Research UK.

"As a charity our budgets are limited but our needs are increasing all the time," explained Mary. "The resilience and reliability of systems need to be of a very high standard. We needed to find a partner who was willing to talk through options that were not necessarily about increased space and therefore increased cost."

Interxion was able to work with Cancer Research UK to maximise the space available. For example the charity's cage was originally classed as a low density power area, but Interxion found a way to double the amount of power and cooling to turn it into a medium density area. "Not only did the team make the space work as hard as possible for us, adding a second smaller cool corridor that didn't initially look possible, but their response time was incredibly fast. Sometimes we get good, cost-effective proposals from our other partners and we are now able to take those offers up because we have a flexible space with Interxion." Over the past three years Cancer Research UK has carried out several projects that have been made easier because of Interxion's customer-friendly approach, good connectivity options, reliability and uptime. "Last year we implemented VNX storage which replaced all the production storage for our virtualised desktops. Key to the success of this project was Interxion's ability to guarantee uptime, with employees now using a virtual desktop environment we couldn't allow for a lower level of user experience. Interxion's wide choice of connectivity options and guaranteed uptime allayed any concerns we may have had."

Looking ahead

Pleased with the service they'd received from Interxion, Cancer Research UK decided to extend the working relationship and renewed ahead of time for another three years. Plans are currently in place to increase storage and processing power and make it more robust. "We know our data centre strategy is future-proofed," concluded Mary. "If we outgrow our current space, Interxion have a second data centre, LON2, on the same campus."



www.interxion.com
customer.services@interxion.com



International Headquarters
Main: + 44 207 375 7070
Email: hq.info@interxion.com

European Customer Service Centre (ECSC)
Toll free Europe: + 800 00 999 222 / Toll free US: 185 55 999 222
Email: customer.services@interxion.com

Cofounder: Uptime Institute EMEA chapter, **Founding member:** European Data Centre Association, **Patron:** European Internet Exchange Association, **Member:** The Green Grid, with role on Advisory Council and Technical Committee, **Contributor:** EC Joint Research Centre on Sustainability, **Member:** EuroCloud.

Interxion is compliant with the internationally recognised ISO/IEC 27001 (537141) certification for Information Security Management and ISO 22301 (BCMS 560099) for Business Continuity Management across all our European operations. © Copyright 2018 Interxion. CS-ENT-HQ-CRUK-HQ-eng-3/18